



## ABOUT US

Greyland Consulting Group is a boutique consulting firm that specializes in providing [operations improvement services & solutions](#) to a variety of organizations, including public sector entities, private companies, and non-profit institutions.

## NAICS CODES

- 541611 • 541614 • 611430
- 541612 • 541618 • 541511
- 541613 • 541690 • 541512

## DIFFERENTIATORS

- **Proven Expertise:** Extensive industry experience and functional knowledge which allows us to provide you with practical advice.
- **Personalized Touch:** Personalized services and solutions designed to address your unique challenges and organizational goals.
- **Data-Driven Results:** Engagement approach that leverages data analytics and performance measurement to deliver measurable and tangible results.
- **Exception Service:** Clear communication, proactive support, and a client-first approach to support your success.

## GET IN TOUCH



[info@greylandconsulting.com](mailto:info@greylandconsulting.com)



240-883-6003



[GreylandConsulting.com](http://GreylandConsulting.com)

## CORE COMPETENCIES

- Strategic Operations Planning
- Operations Optimization
- Performance Management
- Technology Integration
- Organizational Development
- Project/Program Management

## PAST PERFORMANCE

- **IT Governance Program:** Designed a governance program to oversee a +\$650M IT portfolio for a large Government agency.
- **Process Automation:** Automated the budget review process of a large Government agency to reduce review time by 90%.
- **Shared Services:** Implemented HR shared services, achieving \$11M in cost savings for a Fortune 100 company.
- **KPI Dashboard:** Deployed an executive-level, finance operations KPI dashboard for a large Government agency.
- **Strategic Plan:** Developed a 5-year strategic plan to establish operational priorities for a large Government agency.
- **Cost Reduction:** Developed recommendations to achieve 10% cost savings for a +\$500M aircraft engine program.

## PREVIOUS CLIENTS



## CERTIFICATIONS

- DOD Security Clearance - Secret
- Project Management Certification (PMP)
- Six Sigma Black Belt
- Lean Management
- SBA – 8(a)